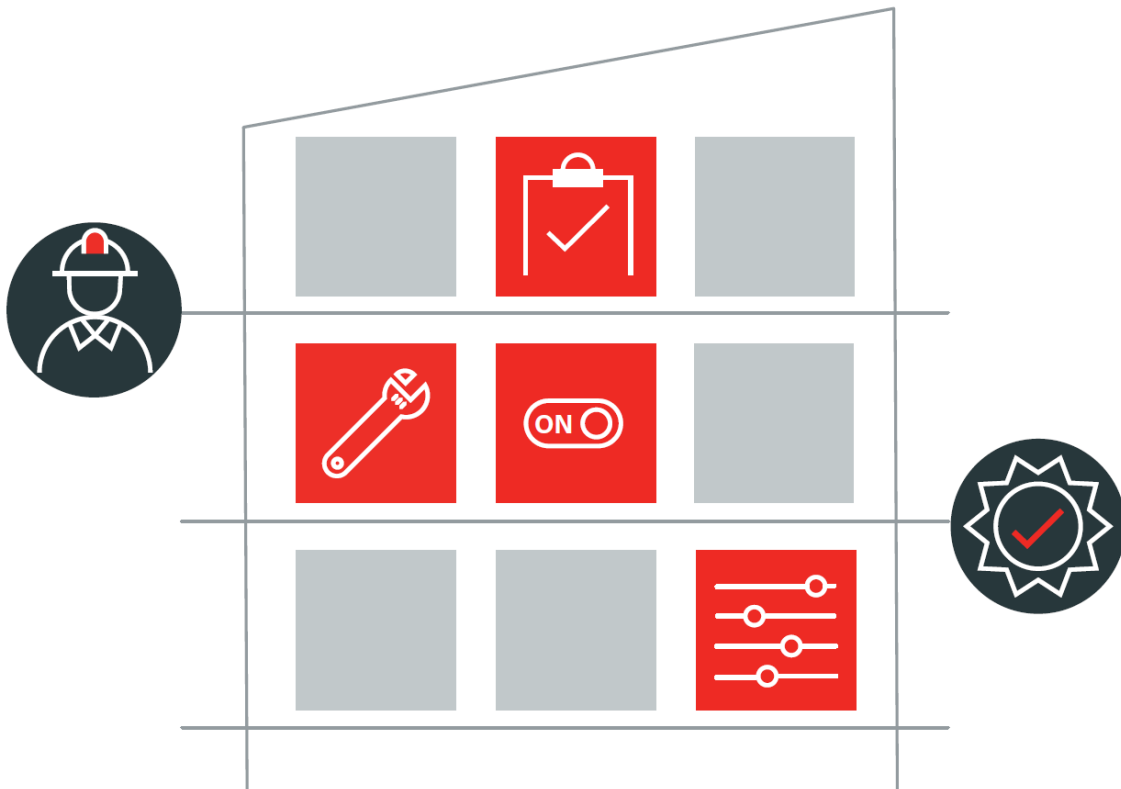


Ai.

Approved Installer Network

A NETWORK OF CONTRACTORS TRAINED AND
SUPPORTED BY GROUP SCS



About Group SCS

Group SCS is an expert provider of smoke control systems and BEMS, delivering solutions with safety at their core and more than 25 years of industry experience. Our work on thousands of complex UK construction projects and in-depth knowledge of the smoke control industry have paved the way to innovation and given us the expertise required to handle projects of any scope.

Our strength lies in the combination of innovative product design and comprehensive project support, borne of 25+ years successfully keeping pace with new industry developments and exceeding customer expectations.

We value our promises and always keep our word. This is clearly reflected in the partnerships we've built with our longest-standing clients, some of them spanning more than 15 years.



Building lasting relationships



We are committed to providing outstanding customer service and we always pull out all the stops to achieve our clients' goals. In fact, more than 80% of our sales come from repeat business.

We value partnerships over projects, and we are committed to providing our existing partners with the best service possible.

“

We believe that knowledge is power and we love sharing our knowledge with our partners to help them deliver successful and safe smoke control solutions for their customers.

”

- Allan Meek - Director, Group SCS

Our product range

Approved Installers have access to our comprehensive range of systems and products for smoke control and ventilation for new build and refurbishment products. Our team are on hand to provide training and ongoing support on all technical and commercial aspects of smoke control systems, including:



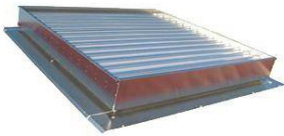
AOV Kits

Everything you need for a complete smoke control system in a box. Select from kits for stairwells, lobbies and BRE shafts.



BRE shafts

Comprehensive range of naturally ventilated smoke shafts both for means of escape in higher-risk residential buildings and for firefighter protection on larger buildings. All products are third-party tested and certified to relevant standards.



Ventilators

A range of ventilators and automatic actuators for smoke control and environmental ventilation of commercial buildings including those with atria.



Mechanical extract systems

All system types are available to suit individual building requirements including push-pull, variable pressure, and "floppy door" systems.



Car park ventilation

Car park ventilation system delivering combined pollution and smoke clearance, using jet fans to provide an energy efficient and safe solution whilst requiring the least possible plant space.



Actuators

We stock a variety of metal-housed chain actuators for smoke control use, as well as composite-cased alternatives for natural, day-to-day ventilation. Alongside these we also offer folding arm, linear, slit and rack & pinion actuators.



Control Panels

Smoke control or daily ventilation? Our smoke vent controls range has got you covered. We supply a wide range of smoke control panels to govern simple systems, complex systems and all the systems in-between.

Approved Installer Network

The Approved Installer Network is a mutually supportive partnership that enables competent mechanical, electrical and fire safety contractors to bring smoke control in house, through the training and support of Group SCS, the market leader in standardised smoke control systems.

How does becoming an Approved Installer benefit you?

A competitive edge over contractors who are undertaking self-installation on their own, or outsourcing their smoke control needs might be all you need to grow your business. The training provided by Group SCS guides contractors through every step of the design, installation and commissioning process. This includes practical exercises at the Group SCS Technology and Training Hub, which is equipped with a full training suite. As well as knowledge and support, you will also benefit from:

Exposure

Your website link and company logo will be featured on our 'Find an Approved Installer' page, along with your contact information.

Discount

Approved Installers receive access to the extended range of Group SCS products as well as a 10% discount.

Referrals

We receive plenty of enquiries about our modular systems and we often refer them to our network of Approved Installers.

Increased profit

Bringing smoke control in-house eliminates the costs of subcontracting your smoke control needs and contributes to an increase in revenue.

Entry Requirements

We maintain a high standard and that extends to our Approved Installer Network. We only invite the very finest companies to join us after a thorough vetting process. That way we can ensure that the companies installing our products are not only trained to do the job, but offer a great service and expert advice as well.

To become an Approved Installer you will need to meet the current entry requirements which cover the following areas:

- Electrical accreditation
- Quality assurance
- Health and safety
- Insurance
- Commercial
- Third party certification where appropriate

Full details of the current requirements and an application form are available [on our website](#).

Start your application

Our commitment to you

Training

- An extensive three-day course at our Technology and Training Hub.
- The course covers the design, installation and commissioning of smoke control systems for residential buildings as per ADB.



Pre-Construction

- In-house design expertise.
- Helping you identify what you need to supply and install over the phone, on site, or at your office.
- Guidance on using selection tools and pricing a job.
- A digital library of standard, easy to use technical data to speed up the client approval process.



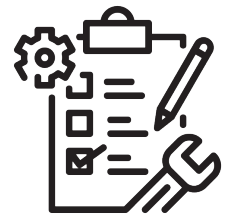
Installation

- While you're putting your training into action, your account manager will be on call for any support and advice you require.
- Stock of products at our factory and in-house manufacturing.
- Dedicated telephone support from our Customer Service Engineers.
- Instant online access to a variety of documents in your Approved Installer Account.



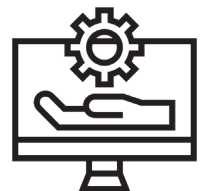
Commissioning

- Telephone support from our Customer Service Engineers.
- Access to our experienced Commissioning Engineers.
- Access to an extensive suite of documents and templates to help ensure a thorough process.



Aftercare

- Open protocol software, which facilitates the maintenance and increases the life cycle of the system.
- Monitor and self-test systems remotely by using Eyeball, our remote monitoring solution.



Case study

Project: Camberwell College of Arts student accommodation

Location: Peckham Road, London

Approved Installer: Wheeler Electrical

Services: Mechanical smoke shaft system

The project

Wheeler Electrical won the electrical contract for the new student accommodation at Camberwell College of Arts. The project included installing an 11-storey mechanical smoke shaft system. With the support of Group SCS, Wheeler Electrical decided to self-install the system using Group SCS's modular smoke shaft system.

The self-installation process

The Fläkt Group fan skid was chosen due to the ease of installation. The skid is supplied with a run and standby fan set, which is pre-wired into a control system on the skid which saves installation time on the roof. You can also have the option of a skid-mounted Automatic Transfer Switch so the client can decide if they are supplying a maintained 400V supply or a primary and secondary 400V supply to the roof. The ATS is also fitted with a maintenance bypass facility to allow engineers to work on the unit without disconnecting the essential supply to the fan controls.

The mechanical installation time is reduced as the skid is supplied with a pre-formed ductwork transformation that connects the inlet to the fans to the top of the smoke shaft. The builder's work drawings are provided with the tender information pack so the client has plenty of time to pre-form the mounting curb for the ductwork. The other advantage is the fact that all the documentation, including the Design Specification, Technical Submission, drawings and the CFD report are already prepared and available for the client at tender stage, which speeds up the whole design and selection process.

The selection and supply of standardised roof-mounted products at Camberwell meant lead times were kept to a minimum, reducing the time to complete the works and seal the building.

The video

Watch our video *How a modular smoke shaft system works* which was filmed at this project:

[Watch video](#)

“

We found installing the smoke shaft system pretty straightforward really – once you have done one floor it's all very repetitious. I particularly liked the skid-mounted fan – it saved a lot of time and effort.

”

- Ed Wheeler, Director of Wheeler Electrical



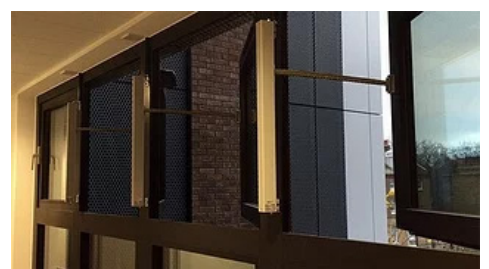
A lobby damper



24V door opener on one of the stair doors



Roof-mounted fan skid and controls



AOV windows on one of the floors

Don't just take our word for it

“

The course has given me an awareness of systems and previously unencountered regulations and practices.

”

- Neil Riley, Proactive Fire Solutions

“

Very informative and didn't feel like a sales course to drive Group SCS sales. Will allow me to develop new opportunities.

”

- Gary Grant, Thermotech Fire Protection

“

I enjoyed learning about products and relevant laws. My practice will be improved after training.

”

- Emad Salem, Electec Solutions Ltd

“

I feel 100% more confident in dealing with mechanical systems. It was a great course and thoroughly enjoyed it, thank you.

”

- James Lewis, PLP Fire Protection

“

It was what I was looking for from the course. I now know the regulations for designing compliant systems.

”

- Tony Oliver, Life Safety Solutions

UniForce

UniVent

UniJet

UniDamp

AOV Kits

Fire Curtain
System

Eyeball



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